



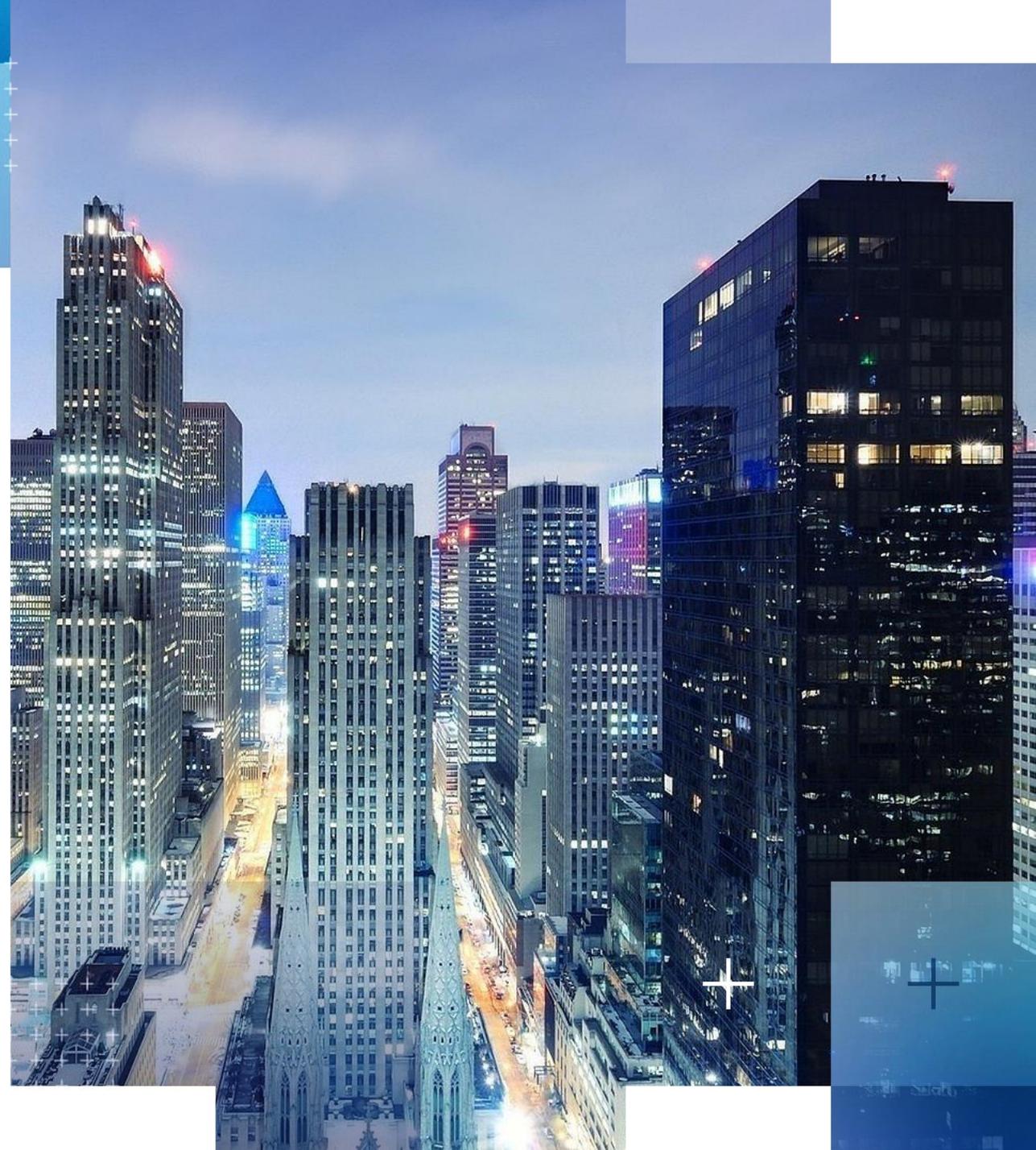
# Digital Twins and Using Data to Reduce the Performance Gap

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CITA Automation Series - Green Automation: Streamlining Sustainability, Automating Building Compliance

Ian Pyburn



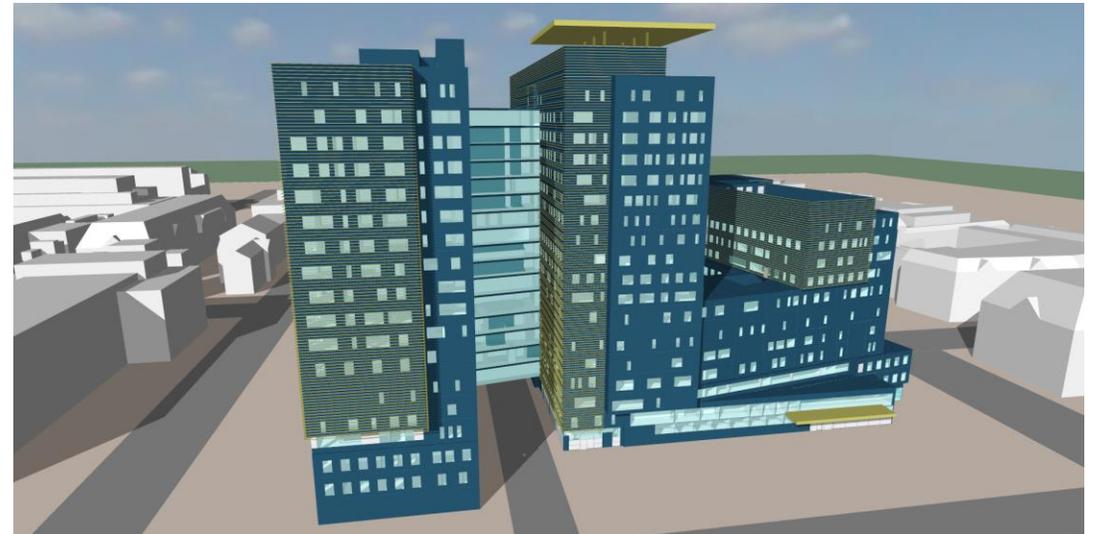
# Impact of Data & the Performance Gap on green buildings

- Average performance gap: **20-50%** more energy in operation than predicted at design (*European Commission, BPIE, UK Better Buildings Partnership*).
- Facility managers: **30%** of their time just gathering and reporting compliance data (*Verdantix, 2022*).
- **70%** of building data goes unused due to silos, poor integration, or lack of analytics (*McKinsey*).
- Integrated digital building data can cut reporting time by **60%** and **unlock 10-20%** in operational energy savings (*World Green Building Council*).



# Modern Challenges for compliance in buildings

- Compliance demands are rising, but too often reporting is reactive and disconnected from actual building performance.
- Aging BMS systems and data challenges
- Daily inefficiencies create energy, carbon & cost waste
- **Competing priorities** across multiple stakeholders involved in the decision making process

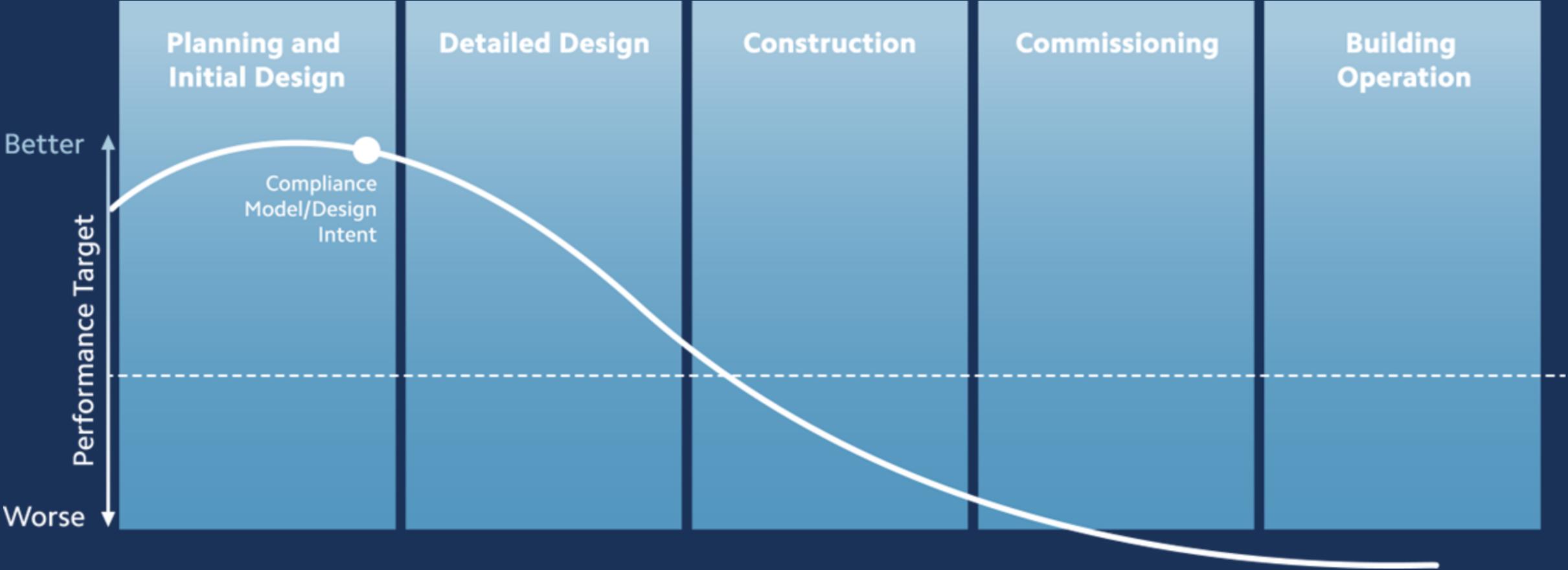




## Making Good Decisions

- Digital twins + automation can bridge this gap
- Digital twin technology is key
- Data vs actionable information
- Optimise building & system operation
- Reduce performance gap of facilities while balancing other priorities, e.g.
  - Need to keep energy intensive equipment running
  - Support occupant health & wellbeing

# Performance Gap Explained: Building Operation Drift



Buildings don't perform to their design intent and sometimes perform worse than even the minimal design targets



## The problem with buildings

- 90% of our time is spent indoors with different operating habits than intended
- Complex, dynamic assets with shifting requirements (hourly, daily)
- Buildings designed for energy, but controlled for comfort or productivity



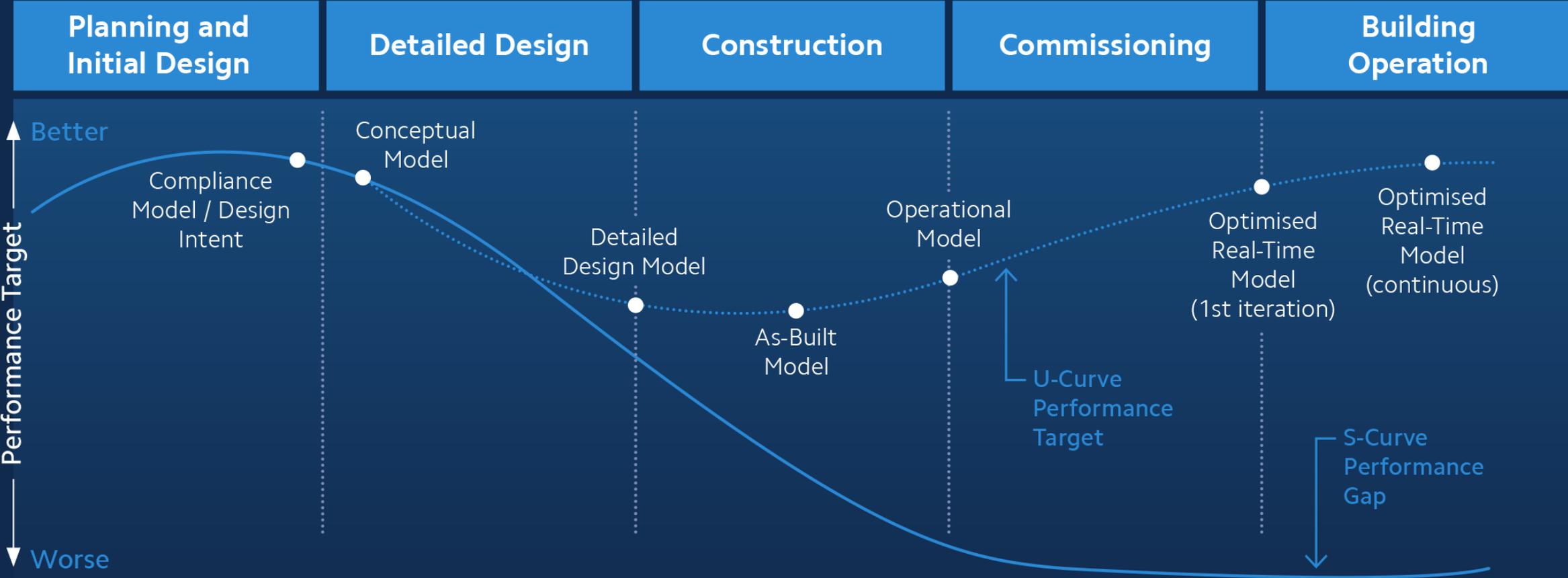
# The Data Trap

- Siloed systems
- Poor data quality
- Manual reporting

**It is not just technical—it's also procedural**



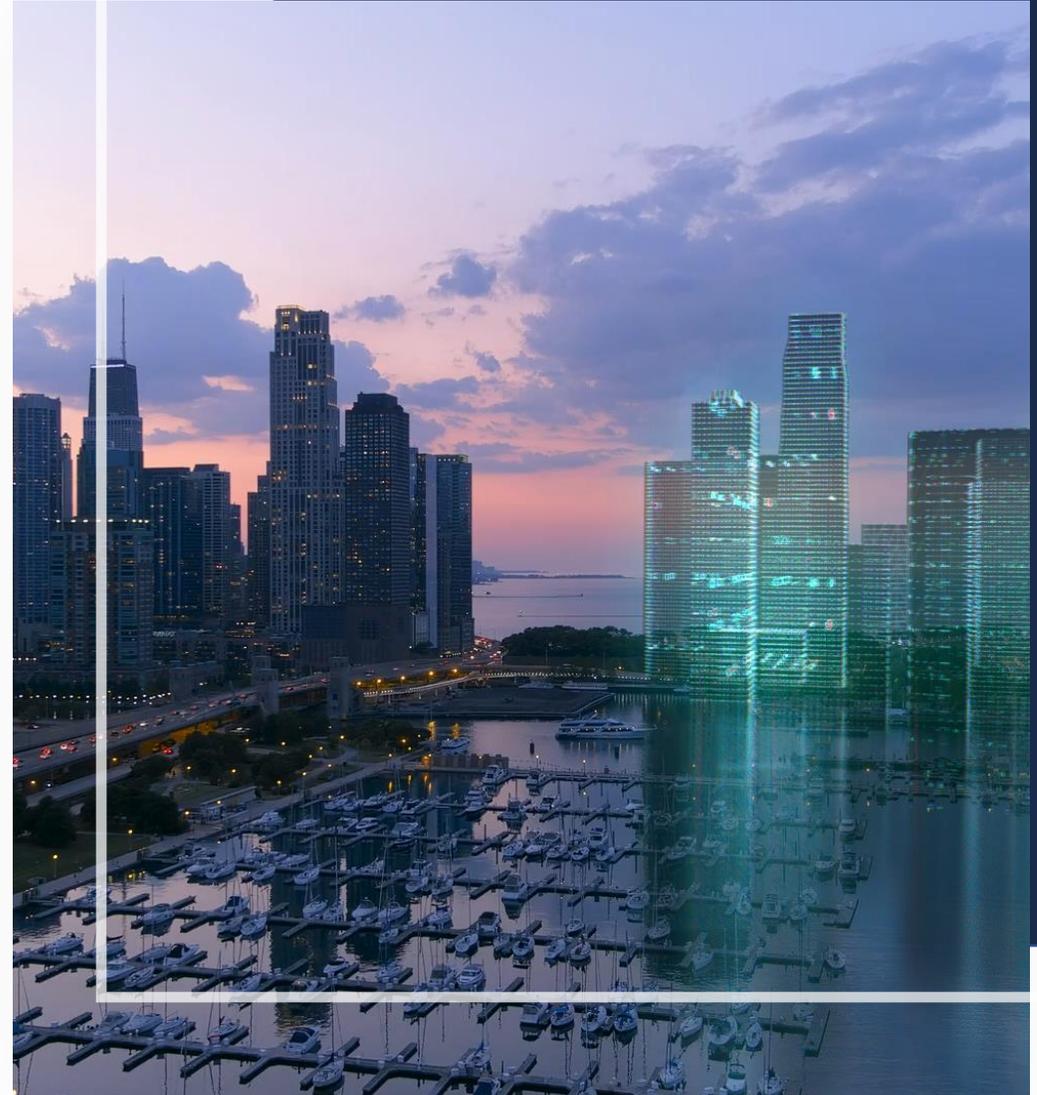
# How Digital Twin and Data can optimise



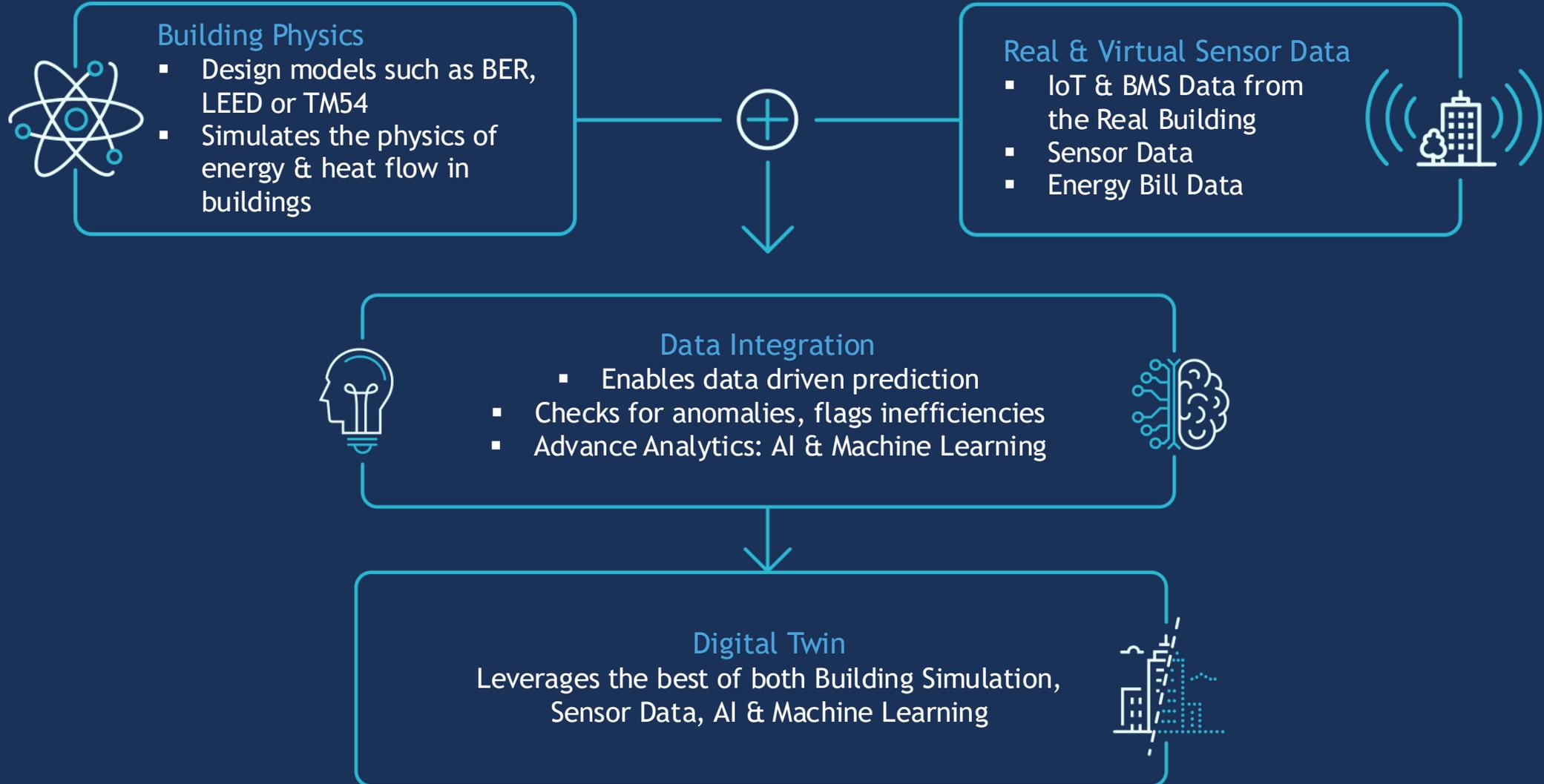


# IES Performance Digital Twin

- Includes energy simulation
- Not just Asset Management or BIM assets
- Real-time digital replica and integrates real-time data
- Responds & behaves like the real building
- Accurately predicts impact of changes to minimise building drift and optimise operation

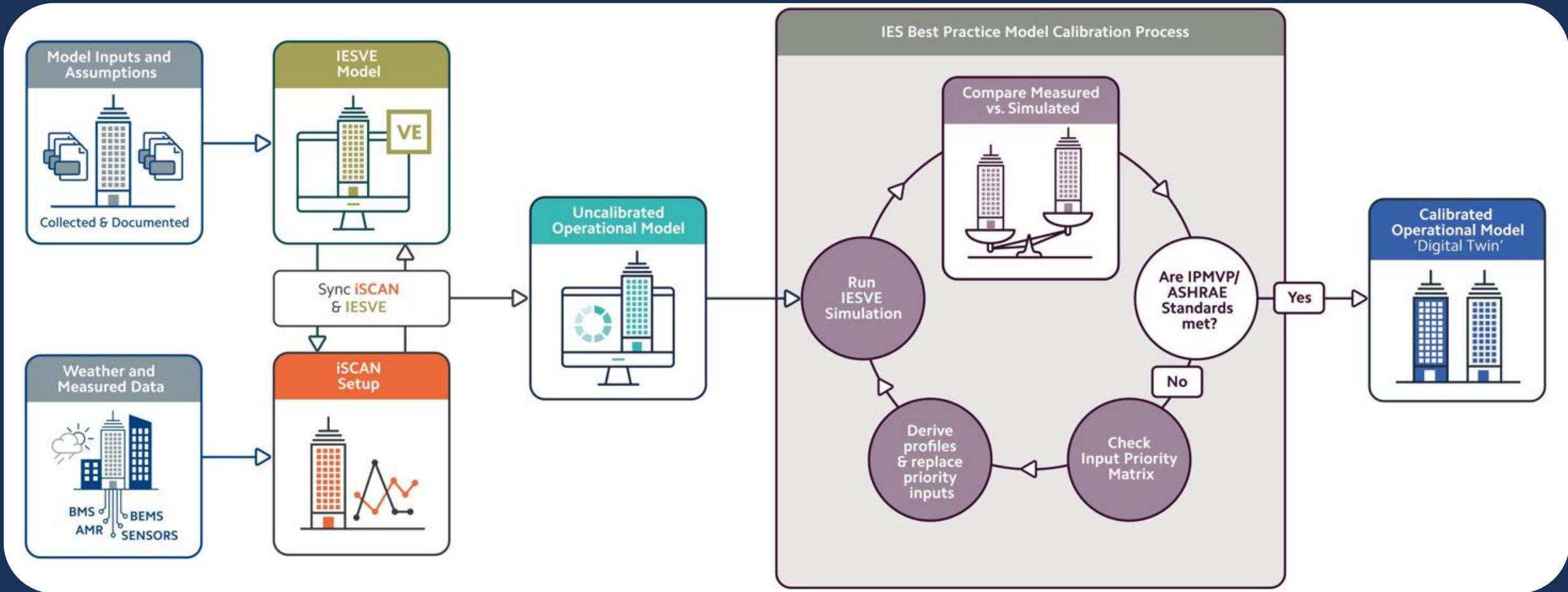


# Digital Twin Workflow



# Calibration against real performance

## Aligning Measured and Simulated Models

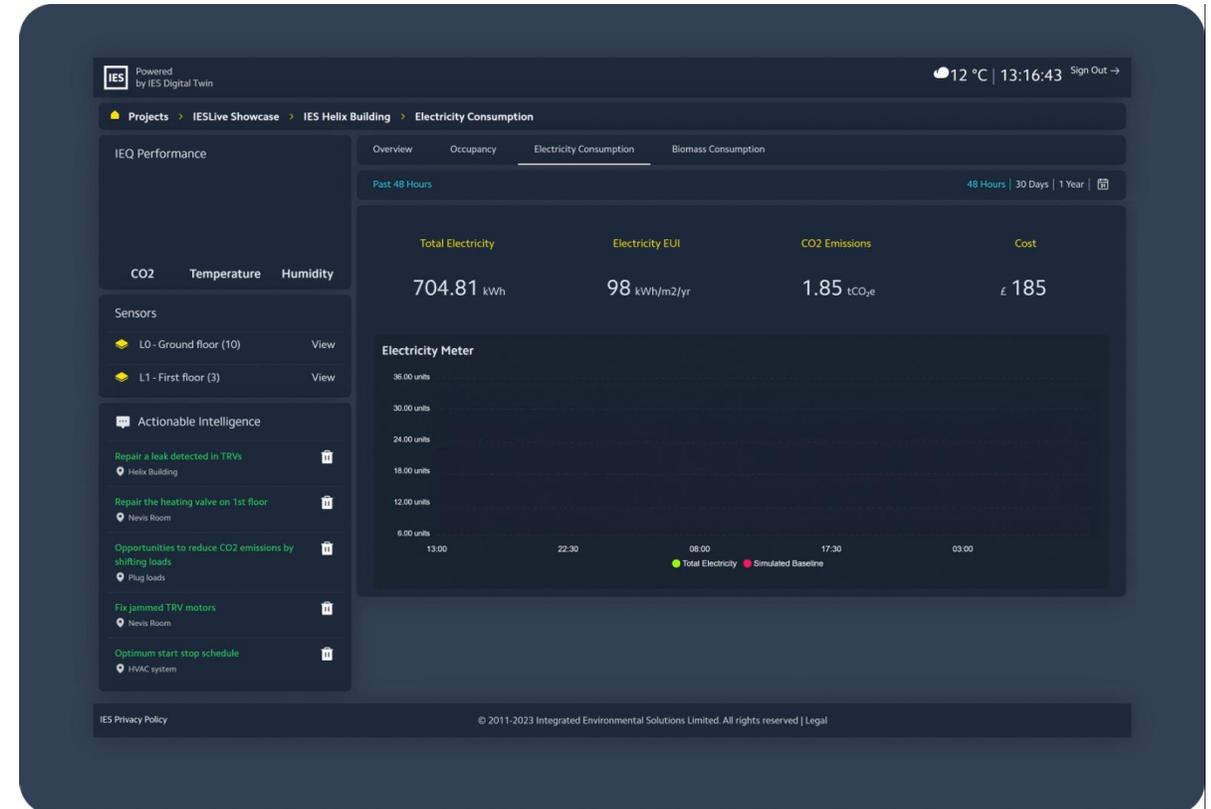


# Operational Optimisation and Performance Gap Reduction



Provides **data platforms** for **finance**, **sustainability** & **facilities** teams to reduce operational drift and **lowers** operational energy **costs**:

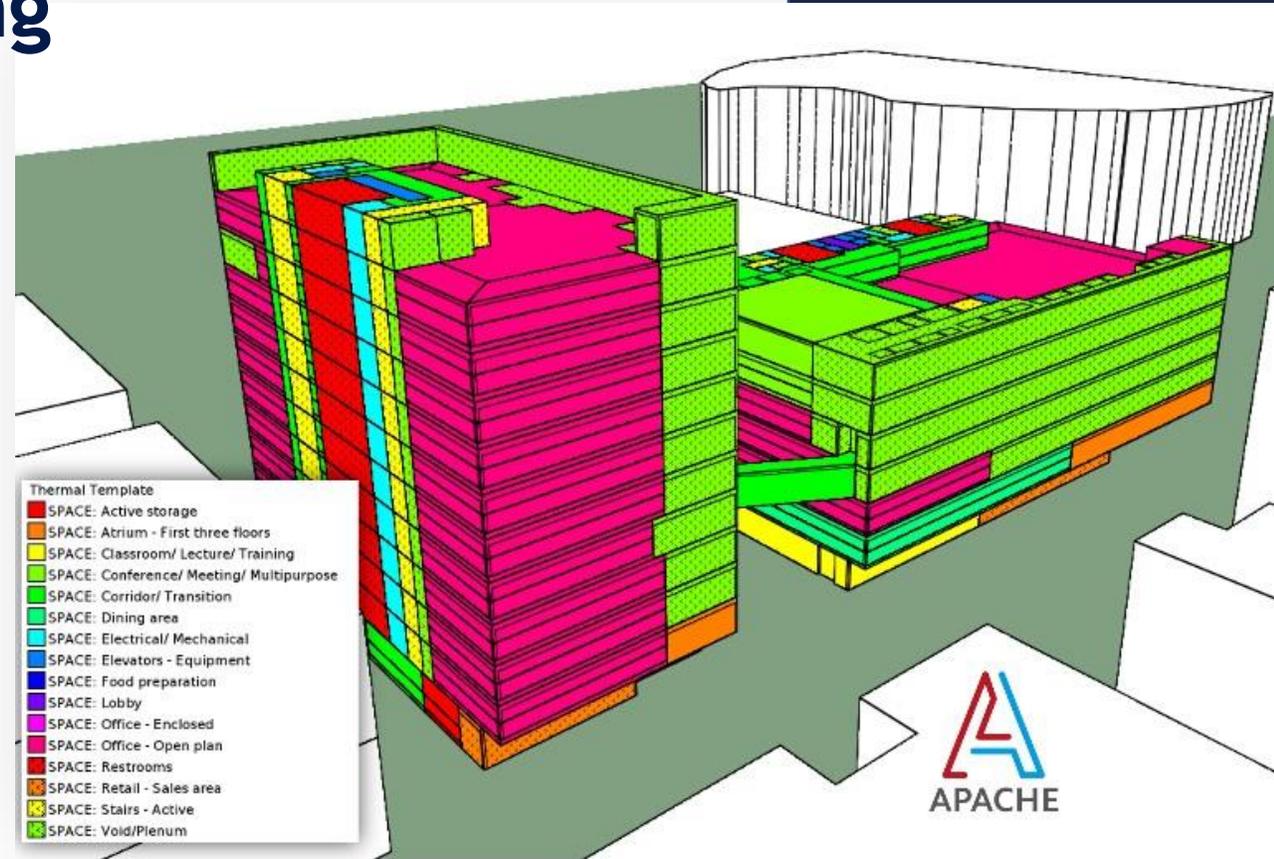
- Quick energy/cost/carbon wins with low capital outlay
- Simple BMS control adjustments
- Set-point testing and HVAC scheduling
- Behavioural changes
- Maintenance





# Long-Term Net-Zero Planning

- Weather and climate scenarios
- Operational changes
- Occupancy changes
- Fabric Upgrades
- Technology and conditioning replacements
- Adding Renewables
- District Energy Projects



# Global Software Company providing Digital Twin & Data Technology Trusted by Organisations Worldwide



JOHN LEWIS  
& PARTNERS

NHS  
SCOTLAND

 TOYOTA

Walmart 

CBRE

AIRBUS

University  
of Glasgow



ARUP



Building and Construction Authority

Jacobs



  
Morrisons

M M  
MOTT  
MACDONALD

BURO HAPPOLD

AECOM

ATKINS

 Stantec

# Enabling Quick Wins



## United Warehouse



- ~£13k saved at first-pass by just looking at operation
- ROI in under 12 Months
- List of prioritised operational savings actions
- Delivered with detailed ROI impacts to empower the client engineering team

## 1 George's Quay



- €108k reduction in annual energy spend
- 302 tonnes of carbon saved
- Simple BMS control adjustments
- Low capital outlay

# Enabling Quick Wins



## Riverside Museum



- £52.3k annual savings
- 26% gas savings
- 18% electricity savings
- Less than 6 months payback period

## Bart's Health, NHS Trust



- 22.5% reduction in Gas Demand
- 30% reduction Electrical Energy
- 28% savings in Energy Spend
- 27% reduction in CO2 Emissions
- Strategic review of Energy Management & Data Acquisition

# Developing Solutions Aligned to your Objectives



## Morrisons Phase 1



- >£80,000 savings identified
- ROI less than 1 year
- Verified ‘quick win’ action list
- Proposed Heat pump proven to be unsuitable for site demand needs

## Irish Life (4 Buildings)



- Progress to 51% carbon reduction target tracked
- Energy/Water use analysis across 9 sites
- Decarbonisation Pathways visualised for engagement

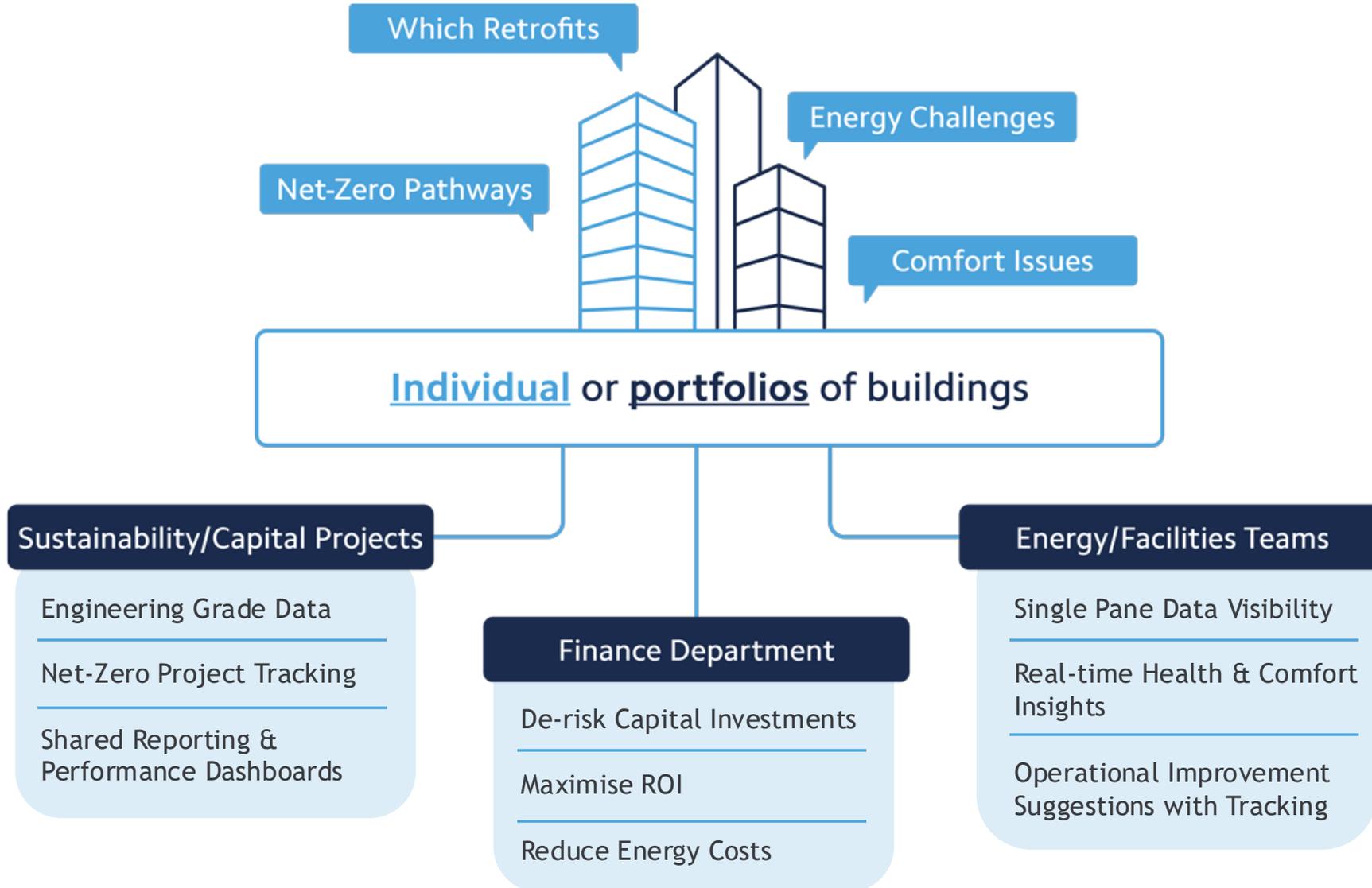
# Future of Automated Compliance



- Compliance will evolve from static documentation to continuous performance insights powered by live data. (e.g. NABERS)
- Integrated digital twins and AI will automatically collect, verify, and report sustainability metrics in real time.
- Unified data ecosystems: Connected platforms will eliminate silos, creating a single source of data for buildings.
- **Hopefully**, compliance will no longer be about ticking boxes – it will measure tangible progress toward net-zero performance.



# Digital Twins and Operational Data: Who Benefits?



# Thank you, any Questions?

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## Our Software:

**VE** New Design & Retrofit



**iCD** Scalable Energy Analysis



**LIVE** Building Data, Cost & Energy Management



**TaP** Green Building Assessment Management

