

The CitA Virtual Summit: Changing the way we work





The Future of Places
Construction Industry
Challenges and
Opportunities PostCOVID-19







VINCI is a specialist civil engineering, construction and facilities management company.

VINCI takes a collaborative, partnership approach to projects, building professional relationships based on mutual respect and trust. We operate a culture of teamwork, openness and support, in which everyone is encouraged to strive for excellence. Social value and sustainability are at the heart of everything we do, and our health and safety record is second to none. We are also able to draw on the expertise of other VINCI companies and subsidiaries around the world.











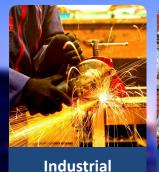


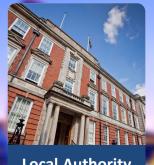




















**Local Authority** 

**Social Housing** 

**Impacted Workplaces** 







"To be regarded by all our stakeholders as the leading and trusted expert in the responsible management, operation and adaptation of the built environment" **VINCI Facilities "VISION"** 









Better information management through the construction and life cycle plan of work



**SMART PLACES & INSIGHTS** 



ANALYTICS SUPPORT & TRAINING















There will be time, there will be time To prepare a face to meet the faces that you meet.

— T. S. Eliot —

Year 2020 and Beyond









**Identity Crisis for "Places"** 







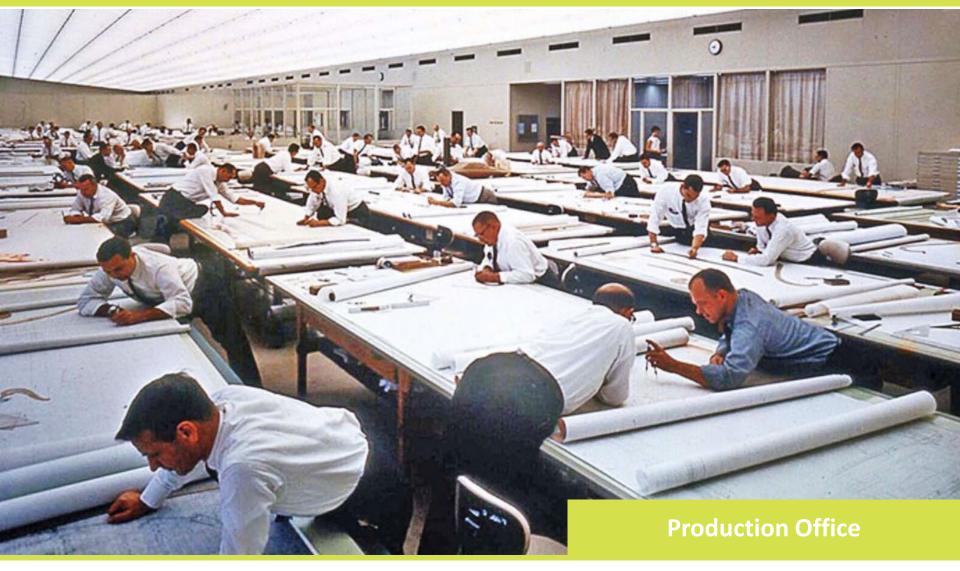
# **Focus Area**

Workplaces & Connected Offices

























CitA TECHLIVE







# Capture the built environment



Interact with the built environment



Analyze the built environment



Connect with the built environment



**Automate** the built environment







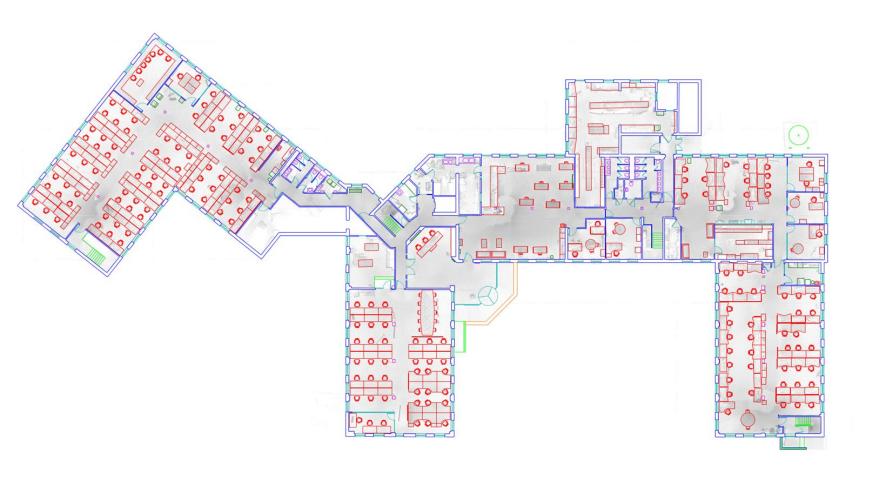


Like a torch for visualising three-dimensional reality, the BLK2GO automatically builds 3D point clouds while in motion. From the moment you begin a scan session until the moment you turn off the BLK2GO, all imagery and 3D data are combined.























### Sensor network

#### OCCUPANCY

PRESENCE/OCCUPANCY

TRAFFIC FLOW

DOOR COUNTER

PARKING

POSITIONING

POSITIONING

USER SATISFACTION

FEEDBACK POLLING

**ENERGY METERING** 

ELECTRICITY

WATER

WELL-BEING

TEMPERATURE

HUMIDITY

NOISE











Let's innovate together to build the cities and regions of the future.



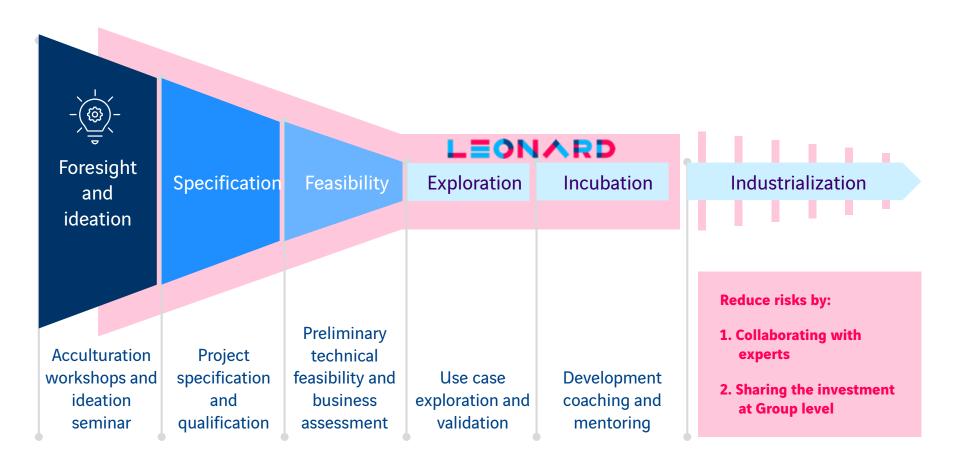
Within a transforming world, Leonard detects new trends, supports innovation and brings together all the players involved in shaping the future of cities and regions.

https://leonard.vinci.com/













Project		BENEFITS	FINANCIAL IMPACT
	Synapse	Reduction of a project delivery cost	<b>300 000€</b> turnover in 2020 New BU
	Chronsite	Automatic collection of information enabling a more effective performance monitoring; Enhance building site productivity	<b>300 000€</b> estimated benefit for a 10 M€ building site
	Monument   Historique	Improvement of the operations; semi-automatic reporting; automatous AutoCAD plan generation	<b>180 000€/y</b> estimated savings New BU
	Lisea-Mesea	<b>100</b> day expert/year saved; improvement of the infrastructure life cycle; digitization of the processes;	23,8 M€ maintenance savings 100 k€/y savings in licences & software
The second secon	Customer Satisfaction	Better performance monitoring; Cleaning crew plan optimisation; Customized alert system	<b>100 000€</b> profit loss to recover
	Infrastructure management	Enhance knowledge of the infrastructure degradation process; Accurate short-to-medium term prediction and robust long-term ones	<b>1 000 000€/year</b> targeted market for 2021
	SprinklA	+50% in contract signed; 50 000h/year FTE savings; Standardisation of the pipe production processes	<b>3 200 000€/year</b> savings New BU
	<b>F</b>	VINCI Construction 😉 VINCI Concessions 🕆 VINCI Highways 💔	VINCI Energies





